

Shanker Man Maharjan

Current address :Sodegaura 2-3-5-409,
Chiba ken, Narashino shi

Permanent Address: Kathmandu,
Nepal.

Email: dangol2148@gmail.com



PERSONAL PROFILE

Gender: Male

Date of Birth: 18th March, 1988

Nationality: Nepali

Language : Nepali, English, Japanese (basic), Hindi

CAREER OBJECTIVE

To work in an organization that highly values ethical behavior towards their employees and which provides an opportunity for growth and upgrade one's future seeking a challenging assignment where I can apply my current skill and acquire new skills in an intellectually with excellent prosperous for growth and career development.

ACADEMIC RECORDS

1. Bachelor of Science in Information Technology

Institution : North East Frontier Technical University, Arunachal Pradesh, India

Division : 1st

2. Intermediate - High School Degree (10+2)

Institution : National Integrated College, Dillibazar, Kathmadu, Nepal

Specialization : Science, Maths, English

Score Obtained: 1st division

3. School Leaving Certificate (S.L.C)

Institution : Zenith English Secondary School

Scored obtained: 1st division

ACADEMIC PROJECTS

- Designed a full functional webpage using HTML/CSS/BOOTSTRAP

SKILLS

- Familiar with most of the programming language like HTML, CSS.
- Excellent presentation, documentation and communication skills
- Ability to work under pressure
- Willingness to learn new concepts and adopt new ideas
- Sound decision making skills
- Can multi-task effectively, pay attention to detail and meet tight deadlines

TECHNICAL SUMMARY

- Microsoft Packages (Microsoft office, Excel, Powerpoint)
- Bootstrap
- CSS
- HTML

TRAININGS

- Nobel biocare sales training and implant system education for 2 weeks at (Nobel Biocare India Pvt. Ltd, Mumbai, india, 2016 march)
- Three-month Advance PHP Training (Halftone technologies, Dillibazar, Kathmandu, 2017)

Work experience

Product Manager

1st jan 2016 to 15th August

2018

Ratna International

Nobel Biocare Distributor and medical sales business for nepal market

- Sell Dental Implants direct to dentist or through telecommunication.
- Teach implant placement, design of different implant system
- Assist with every aspect dealing with implants from patient selection to final restoration.
- Provided hands on technical support for surgeons and restorative dentists.
- Responsible for whole nepal market for building new business and maintaining existing customers.

Dental and Medical Marketing Manager

15th may 2009 to 15th

August 2018

Ratna International, Kathmandu, Nepal

Dental materials and equipments

- Visited local dental offices to advertise products and try to secure a contract
- Wrote helpful and informative documents describing products and services
- Traveled to client offices to train employees on the use of dental equipment
- Travel to dental offices within the market area to introduce available products
- Research dental products available through other companies to form comparisons to use in sales
- Secure client contracts of dental products to be delivered to the office on a regular basis
- Demonstrate new dental equipment available to dentists and dental assistants
- Prepare monthly sales reports and strive to meet monthly goals

REFERENCES :

1. Mr. Surendra Lal Shrestha

Managing Director,

Ratna International ,254/30 Puja Marga,Tahachal Bagaicha -13,Kathmandu,Nepal

Phone : 00977 1 4273129

Contact No. : 00977 9851031850

Email : ssinterpt@gmail.com

2. Mr. Kishor Chindam

Business Manager - Export markets (South Asia),

Nobel Biocare India Pvt Ltd , Unit No 702,7th floor, A Wing,Supreme Business Park, Behind Lake Castle, Hiranandani Garden, Mumbai, Maharashtra 400076, India

Contact No. 0091 9867225406

Email : kishor.chindam@nobelbiocare.com